





Kick-off Meeting of the Project: BIODIESEL CHAINS Promoting Favorable Conditions to Establish Biodiesel Market Actions Athens, 27 – 28 February 2005

Biodiesel in Bulgaria

General Information

Ilian Jeliazkov

ESD Bulgaria Ltd.



Contents:

- 1.Brief presentation of ESD Bulgaria
- 2.History of biodiesel developments in Bulgaria
- 3.Rape seed and sunflower seed production in Bulgaria
- 4. Existing legal incentives



Brief presentation of ESD Bulgaria

Founded in 1998

Private company, subsidiary of ESD Ltd.

Activities:



Energy consulting

Local sustainable energy planning



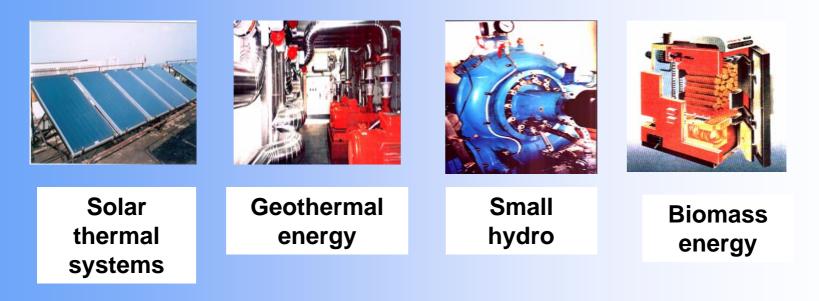






Brief presentation of ESD Bulgaria

Renewable energy



Carbon trading

History of biodiesel developments in Bulgaria (1)



- **Biodiesel production started in 2001**
- by the company SAMPO AD (http://www.biodiesel.bg)
- -Capacity: 3 000 t/a
- -Production in 2001: 26 t (clients: fuel distributors and the transport company Trayana Trans)
- -Other products: pharmaceutical glycerin and potassium phosphate
- -Raw material: mostly used cooking oil (supplied by McDonalds, KFC, Happy, etc.)
- Standard: Technical Specification TC 0301 (similar to EN 14214)
- -The company offers also supply of biodiesel production equipment

The commissioning of the plant was made in the presence of Dr. R. Cruz, from ACDI/VOCA, FLAG consortium, USA



History of biodiesel developments in Bulgaria (2)



The biodiesel plant of SAMPO in Brussartzi (North West Bulgaria, close to the river Danube)



The Trade Storehouse in Gabrovo

- -Equipment produced by M Engineering (Veliko Tirnovo)
- -Capacity: about 500 t/a
- -Started operation in 2003

-The biodiesel is used as a fuel of the trucks of the company and for heating of the premises during the winter History of biodiesel developments in Bulgaria (4)



The company Green Oil Ltd., Silistra

(http://greenoil.hit.bg)

- Equipment, produced by Green Oil Ltd.
- Capacity: 15 000 t/a
- In process of commissioning

- Among the clients is the company Prista Oil – it operates the oil refinery in Rousse and is also a fuel distributor

- Raw material: sunflower oil, rape oil, used cooking oil

- Standard: BDS EN 14214



History of biodiesel developments in Bulgaria (5)

Biodiesel equipment producer:

M Engineering - Pencho Ganev ET (Veliko Tirnovo)

http://www.biodiesel-bg.narod.ru/

- -Installations with capacity: 60 l/h, 200 l/h, 300 l/h, 400 l/h and 1000 l/h and more
- -Period for equipment manufacturing, installation and staff training: 65 days
- -Have supplied the equipment for the plant in Gabrovo (2003)
- -In 2004 have supplied an installation in Jalgava, Latvia with capacity 5 000 t/a



History of biodiesel developments in Bulgaria (6)



The installation in Jalgava, Latvia



History of biodiesel developments in Bulgaria (7)

Future investment project, developed by Ecopetroleum Industries EAD for a plant, to be constructed in Vidin, with its own port on the Danube river.

Planned capacity: 150 000 t/a

Investment: 60 million Euro

Raw material: 400 000 t/a rape seed, to be grown on about 250 000 ha in 4 regions in North-West Bulgaria (Vidin, Montana, Vratza and Pleven)

Staff: 60 – 100 persons

Project schedule: plans are to start with organizing of associations of rape producing farmers. Plant construction is scheduled for 2008.



Rape seed and sunflower seed production in Bulgaria

Rape seed (2004 data)

- Cultivated area: 13 169 ha
- Yield: 22 388 t (70% of the yield comes from North-Eastern Bulgaria)
- Average price: 207 Euro/t

Sunflower seed for oil production (2004 data)

- Cultivated area: 559 363 ha
- Yield: 1 078 832 t
- Average price: Euro 205 Euro/t
- Source: Yields of Agricultural Crops 2004, a publication downloaded from the web site of the Ministry of Agriculture and Forestry

http://www.mzgar.government.bg/



Existing Legal Incentives

The new Bulgarian Law on Excise Duties and Storage Taxes (from 15 November 2005) specifies a zero excise tax for biodiesel (article 32 and 33).



Thanks!

Ilian Jeliazkov

ilian@esdb.bg

www.esdb.bg