

1st International Investment Forum
Hellenic Electricity Association (HELAS)

RECHARGING GROWTH

STRATEGIC INVESTMENTS IN GREEN ENERGY IN GREECE

PROGRAM

Friday, January 20th, 2012: 09.00-20.30
Saturday, January 21st, 2012: 09.30-12.30
Athens, DIVANI CARAVEL HOTEL

Program moderator: Ada Seimanidi, Economic and Business Editor

08.30-09.00	Registration & Coffee
09.00-10.45	<p>Welcoming addresses / Introductory speeches:</p> <p>Mr. Nikos Hatziargyriou, Chairman of HELAS, Dep. CEO, Public Power Corporation S.A. (PPC), "The electricity market in Greece: Presentation of HELAS Annual Review"</p> <p>Mr. Fulvio Conti, Chairman of EURELECTRIC (The Union of the Electricity Industry at pan-European level), Chief Executive Officer of ENEL</p> <p>Ms. Anni Podimata, Vice President, European Parliament</p> <p>Ms. Georgette Lalis, member of E.U. Task Force for Greece, European Commission</p> <p>Mr. Arthuros Zervos, Chairman and CEO, PPC</p> <p>Moderator: Ms Ada Seimanidi, Economic and Business Editor</p>
FIRST SESSION 10.45-16.15	
Green investments: large scale RES applications and financing	
Panel A1: The priorities, the institutional framework, the "fast track" process	
10.45-12.00	<p>Speeches:</p> <ul style="list-style-type: none">▪ Mr. Maher Chebbo, ETP SmartGrids Council, Chairman of Demand and Metering Group: Roadmap for SmartGrids in Greece▪ Mr. George Peristeris, Chairman of the Hellenic Association of Greek Association of Renewable Energy Sources Electricity Producers (GAREP): The large penetration of RES and preconditions. <p>Topics: The implementation of strategic investments in energy, the large scale RES applications and their crucial role in restarting the Greek economy, infrastructure upgrading and expansion projects, the role of the public and private sector.</p> <p>Participants:</p> <ul style="list-style-type: none">▪ Mr. Peter Selekos, Secretary General, Strategic Investments, Ministry of Competitiveness▪ Mr Dimitris Rahiotis, Vice President, Regulatory Authority of Energy (RAE)▪ Mr. Konstantinos Theos, Dep. CEO, PPC▪ Mr. Argyris Oikonomou, Member of the Board, HELAS, Legal advisor, PPC

	<p>Moderators: Mr. Panagiotis Alexakis, University of Athens, Mr. Dimitris Papakonstantinou, Member of the Board, HELAS</p>
12.00-13.30	<p>Panel A2: Financing possibilities: Financing of major investments, the international financing and NSRF</p> <p>Introductory speech: Mr. Yiannis Stournaras, General Director of IOBE (Foundation for Economic and Industrial Research): Financing RES investments in a crisis environment: Presentation of a relevant HELAS study.</p> <p>Topics: Financing energy projects in current market conditions, financing of Greek projects through EU funds and international institutions.</p> <p>Participants:</p> <ul style="list-style-type: none"> ▪ Mr. Emmanouel Maroulakis, Managerial Advisor, European Investment Bank (EIB) ▪ Mr Dimitris Dimopoulos, Corporate Banking Director, National Bank of Greece Group ▪ Mr. Konstantinos Vasiliou, General Manager, Head of Global Corporate Clients & Debt Capital Markets, EFG Eurobank ▪ Mr. Manos Zozonakis, Project Finance Division Manager, Emporiki Bank, Credit Agricole Group ▪ Mr. Riccardo Lampiris, Director, Global Investment Banking, HSBC Bank: “Energy investments and leasing” <p>Moderator: Ms. Ourania Aikaterinari, Dep. CEO PPC Group</p>
13.30-14.45	<p>Lunch / Key note speaker, Mr. George Papakonstantinou, Minister of Environment, Energy and Climate Change.</p>
15.00-16.15	<p>Panel A3: Private financing</p> <p>Introductory speech: Mr. Platon Monokroussos, Assistant General Manager, Head of Financial Markets Research Division, EFG Eurobank</p> <p>Topics: Financing with the aid of funds, insurance agencies, constructors and vendors and the leasing.</p> <p>Participants:</p> <ul style="list-style-type: none"> ▪ Ms. Penelope Lazaridou, Deputy Director General-Directorate of Corporate and Structured Finance, Piraeus Group ▪ Ms. Maria Papazarkada, Dep. Managing Director, Country Manager Atradius ▪ Ms Christina Sakellaridis, Chairman, Export Credit Insurance Organization (OAEP) ▪ Mr. Christos Retsas, Deputy CEO, Attica Finance <p>Moderators: Mr. Yannis Desypris, Chairman of the Institute of Energy for South-East Europe (IENE), Mr. Antonis Metaxas, Managing Partner “Metaxas & Partners”- Lawyers & Legal Advisors.</p> <p>Brief interventions: Representatives of constructors and vendors</p>

SECOND SESSION 16.15-20.30
RES: the goals of 20-20-20 and expansion projects

16.15-17.45	<p>Speeches:</p> <ul style="list-style-type: none"> ▪ Mr. Cristian Kjaer, CEO, European Wind Energy Association ▪ Mr. Aristomenis (Aris) Syngros, Executive Chairman and CEO, Invest in Greece ▪ Mr. Alex Papalexopoulos, President and CEO of ECCO International ▪ Mr. Konstantinos Tigas, Director, Center of Renewable Energy Sources and Saving (CRES) <p><u>Moderator:</u> Mr. Savvas Seimanidis, Member of the Board, HELAS</p>
17.45-18.15	<p>Coffee Break</p>
18.15-19.15	<p>Panel B1: Pioneer wind parks</p> <p>Topics: The PPC Renewables wind park in Rhodope, the Ai-Giorgis wind park, the park in Ikaria, the park in Skyros, the park in Karystos and other case studies.</p> <p>Participants:</p> <ul style="list-style-type: none"> ▪ Mr. Yiannis Tsipouridis, CEO PPC Renewables S.A. ▪ Mr. Ntinios Benroumpe, Executive Director – Gen. Manager, “PROTERGIA S.A.” ▪ Mr. Christos Ghionis, International Business Development Manager «TERNA ENERGIAKI» ▪ Mr. Panagiotis Ladakakos, CEO “ENTEKA S.A.” <p><u>Moderator:</u> Mr. Panayiotis Papastamatiou, Chairman of Hellenic Scientific Association of Wind Energy (ELETAEN)</p>
19.15-20.30	<p>Panel B2: Wind energy: alternative ways of storage, interconnections, the prospects for exports.</p> <p>Topics: Hybrid stations in islands, interconnecting island wind farms to the mainland, pump storage applications, the export prospects.</p> <p>Participants:</p> <ul style="list-style-type: none"> ▪ Mr. Dimitris Christoforatos, Head of Planning, Development Wind Energy Projects, “ROKAS RENEWABLES” ▪ Mr. Socrates Konstantinidis, Managing Director, “ELICA S.A.”, Copelouzos group of Companies ▪ Mr. Emmanouil Nikiforakis, Technical Director, “EEN HELLAS” ▪ Mr. Vasilis Spiliotopoulos, General Manager, “GAMESA” <p><u>Moderator:</u> Mr. Athanasios Tsantilas, Vice Chairman of HELAS and Vice Chairman of the Hellenic Association of RES (GAREP)</p> <p>Brief interventions: “The role of constructors and vendors for the successful implementation of investment projects”, Mr. George Christopoulos, Managing Director, PARALOS ATE</p> <p><i>Other interventions</i></p>
20.30	<p>End of works of the first day</p>

09.00-09.30	<p>Saturday January, 21st</p> <p>Registration & Coffee</p>
09.30-12.30	<p>PARALLEL SESSION (09.30-12:00)</p> <p>Panel 1: The ambitious photovoltaics</p> <p>Introductory speeches:</p> <ul style="list-style-type: none"> ▪ Ms Margarita Karavasili, Special Secretary for Environmental and Energy Inspectorate, Ministry of Environment, Energy and Climate Change ▪ Mr. Panagiotis Goutakis, Dep. General Director, Investment Banking, National Bank of Greece ▪ Mr. Emmanouil Kastanakis, Responsible for RES, Greek-German Chamber of Commerce and Industry ▪ Mr. Ingmar Wilhelm, President, European Photovoltaic Industry Association (EPIA) <p>Topics: The largest solar park in the world in Kozani, the solar park in Megalopoli, the solar stations 126,82 MW, the 39 solar parks in Peloponnisos and Sterea and other big photovoltaic projects in Greece, the “HELIOS” project and others.</p> <p>Participants:</p> <ul style="list-style-type: none"> ▪ Mr. Yiannis Tsipouridis, CEO PPC Renewables S.A. ▪ Mr. George Vilos, Managing Director, Copelouzos group of Companies ▪ Mr. Dimitrios Varvitsiotis, Chief Operating Officer, “Solar-Cells Hellas Group”, representative of the consortium “Mr. D. Panagakos – Solar Concept – Spes Solaris” ▪ Mr. Euripides Dontas, Chairman and CEO “EPILEKTOS ENERGIAKI” ▪ Ms Eleni Despotou, Deputy Secretary General, Policy Director and Chief Lobbyist, European Photovoltaic Industry Association (EPIA) <p>Intervention: Mr. Stelios Loumakis, Chairman of the Greek Association of Photovoltaic Producers (SPEF)</p> <p>Brief intervention: Mr. Dimitris Papanikolaou, Vice President, NEON ENERGY: <i>“The role of the construction companies and vendors for the implementation of investment projects”.</i></p> <p><u>Moderator:</u> Mr. Alexandros Zachariou, Chairman of the Hellenic Association of Photovoltaic Companies</p> <p>Panel 2: Strategic Investments in waste management. The case of Attica</p> <p>Introductory speeches:</p> <ul style="list-style-type: none"> ▪ Mr. Paris Koukouloupoulos, Dep. Minister of Ministry of Interior Decentralization & E-government ▪ Mr. Ioannis Sgouros, Head of the Region of Attica * ▪ Mr. Aris Alexopoulos, Secretary General, Ministry of Environment, Energy and Climate Change ▪ Mr. Apostolos Papadopoulos, partner, “Grant Thornton”: The findings of a study for the financing of SDIT contacts <p>Topics: The waste to energy and the waste management projects in Attica, the bed, participation, competition, financial terms and preconditions, the “value for money”.</p>

	<p>Participants:</p> <ul style="list-style-type: none"> ▪ Mr. Rodianos Antonakopoulos, CEO, “Waste Syclo”, Manager, “Urbaser Hellas” ▪ Mr. Athanasios Katris, CEO “HELECTOR” ▪ Mr. Dionysis Georgopoulos, CEO “MESOGIOS” ▪ Representative of “TERNA ENERGIKI” ▪ Mr. Konstantinos Keramidas, Sales & Project Manager, “DAMCO ENERGY S.A.”, Copelouzos group of Companies <p><u>Moderators</u>: Mr. Efstratios Kalogirou, Chairman of the Waste to Energy Research and Technology Council, Mr. Konstantinos Aravosis, Chairman of the Hellenic Solid Waste Management Association</p>
12.30-17.00	Residency program

* Invited / expected to be confirmed

Business to Business meetings from Friday afternoon, 20th January, until Saturday, January 21st, parallel to the sessions of the forum.