



CALL FOR EXPRESSION OF INTEREST

The Greek Law **3855/2010** sets, among others, the policies, regulations and measures for the development of the Energy Service Market in Greece.

Energy Service Companies (ESCOs) are foreseen to have an important role in the Greek energy service market and this Law, is expected to boost the ESCO market since it creates a safe investment environment by laying down the legislative framework for the operation of ESCOs.

The Law also describes the context and principles of the Energy Performance Contract (as it describes the basic outline of EPC) and allocates obligations and responsibilities between the ESCO and the customer.

For the development of the energy service market, through ESCOs and the wide implementation of EPC schemes, it is important that the public sector becomes active in this market mechanism as a beneficiary and holds an exemplary role in order to boost the domestic energy service market.

Aiming at this direction the Ministry of Environment, Energy & Climate Change recently announced a new program named: "Building the Future", which contains a number of sub-programs in the fields of Energy Efficiency and Renewable Energy Sources. One of the sub-programs within this program aims at developing the Greek ESCO market through the implementation of pilot ESCO projects in buildings of the public sector.

CRES will support both the State and the ESCOs for the development of the Energy Service market in Greece and especially for the implementation of ESCO projects in the Public sector. Specifically, CRES will support the preparation and the implementation procedure of selected EPC pilot projects in buildings of the Public and the broader Public Sector.

This Program, aims at accelerating the development of the Energy Service market in Greece, by applying rules of healthy competition, for the implementation of pilot projects, that will highlight/ bring forward the benefits of such a cooperation, and will set an example for the implementation of future EPC projects in other buildings of the Public Sector, which present high Energy Saving potential.

More specifically, in the framework of this Program, the pilot implementation of energy saving measures, through EPC pilot projects in **five (5) buildings of the Public Sector** is foreseen.

CRES will act as intermediary body and will provide the technical, administrative and scientific support towards all the participating Parties.

The outcomes of this Program will contribute to the standardization of the operational framework of the ESCO market in Greece, accelerate the implementation of energy projects in the Public Sector and assist in the identification of the technical, procedural and legislative parameters and conditions for implementing this type of contracts and projects in Greece.

CRES will support this Program, by holding an advising role, while the Participants will also benefit from the dissemination and promotional activities related with the scope and outcomes of this Program.



CRES invites Energy Service Companies (ESCOs) to express their interest for participation in this Program, until the **7th of March 2011**.

The ESCO companies that will express their interest in participating in the Program will be included in an **indicative ESCO catalogue** that will be created by CRES, and will be informed about the main objectives of the program, the cooperation framework and the implementation procedure of these pilot actions, by receiving regular updates for the development/ progress of the Program.

Subsequently, the Companies that will express their interest will be asked to participate in a dialogue with the involved parties, in order to identify and solve in an efficient way, all possible related barriers in the implementation of this mechanism in the buildings of the Public Sector.

For more information, clarifications and to express their interest for participating in the Program, the interested parties may contact CRES, by sending an e-mail at: cresdiav00@cres.gr .